

Asian & European Trading  
Limited

COMPANY PRESENTATION  
2020







Asian & European Trading Limited is a well-established international trading company based in Hong Kong and is sister company of AC&S Consultancy. Together we source products in the main production areas of Europe, South America and East Asia, emphasizing on a global perspective. Our main product groups within the F&B sector are pork, olive oil and wine. Our non-food products focus on oil & gas equipment, personal and professional protective equipment and shoes among other products from different sectors. We source as per the customers' requests.

We are active in Europe, Africa, Asia, Middle East and South America. We accomplish our services and deliver our products to our customers in the following areas: manufacturers, commodity wholesalers, service distributors and serving retailers. We own a reputation for being a reliable partner that offers high quality products and brands. We provide a professional service in every aspect of the clients business, including packaging, quality control, documentation, logistics and customer service. We offer all of our services with competitive pricing – from direct to direct - we don't link to intermediaries.

Our goal is to provide outstanding goods and services to supply to any domestic market at a cheaper price and better quality than competing with goods manufactured within its domestic market.



Our experienced logistics staff work together with leading shipping companies, freight forwarders, carriers and cold storage companies. We benefit from low cargo and cold storage tariffs all over the world thanks to the large volumes we handle and that makes it possible for us to keep low cost prices for your products.

Our efficient logistical network means we are able to deliver cargo on time, every time and complete with leading inspection, verification, testing and certification documentation - requirements demanded from your chosen markets. Using testing, verification, audits, inspection and validation - we ensure your import/export products are compliant, giving you the assurance of a trade with confidence.

Our quality control partners SGS and Bureau Veritas of trade assistance experts are available all over the world and we have experience of regulations and standards on consumer and industrial goods across all industries and sectors.

We deal with specific products in order to efficiently and effectively satisfy all our customer's high demands. Throughout the years, we have gained global exposure and have become specialized in trading goods by using our worldwide hub. Thanks to our vast network, we are able to meet most of our customer's requirements without downgrading our well-regarded and professional customer service. Our company's success is based on the loyalty and reliability that we share with our partners. Transparency is our core value and we believe that profitability for both parties are essential to maintain a fruitful and long-term business relationship. Our philosophy is a business in a two-way street.

### Our core services:

Product sourcing

Product Assessments

Quality control

Warehouse & consolidation service

Logistics & Supply Chain

Inspection Certification

Marketing strategy consulting





## THE FUNDAMENTALS OF OUR COMPANY - THE KEYS OF OUR SUCCESS

### TRUST

It is one of the most important pillars of the foundation of our company. We trust in our partners, we trust in our customers - as they are the driver of the whole project. We trust in our suppliers who provide us with the best product and trust in all our collaborators who help us to reach such excellence in our field.

### HUMANITY

We meet and exceed the strictest code of conduct - only that way our employees, suppliers and customers are carrying out their task with passion and commitment. We value each person as a fundamental pillar of our daily development because without them we would not be where we are today.

### HONESTY

It is a fundamental principle of our company, our teams and our collaborators that holds all our business activities. For our company's teams it is essential to get a true and durable collaboration commitment with our partners and customers, as well as with our farmers and suppliers.

### SUSTAIN ABILITY

It is our business approach to creating long-term value by taking into consideration how our company operates within the ecological, social and economic environment. We built sustainability on the assumption that developing such strategies foster strong longevity for our customers, our suppliers and for us.





## WHOLESALE FROZEN MEAT PRODUCTS - Import, Export and Trading

Our sister company AC&S Consultancy was established in 2002 located in Talavera de la Reina (Toledo) in the key area in the center of Spain, focusing on international trade of frozen meat. With our dedicated team of vast experience within the meat sector, working from our strategic offices in Hong Kong, Beijing, Saudi Arabia and Spain, we are targeting the Middle Eastern and Asian countries. One of the most important pillars of our success is that we ourselves control the entire process from the product's origin to the final destination.

### Frozen Pork Products:

We are specialised in wholesale frozen pork meat products. (white and iberico). Our suppliers are among the best and most reputed farmers and slaughterhouses in Spain, which is one of the keys of our strong success. We are in partnership with more than 15 slaughterhouses and over 50 farmers in Spain. We offer all frozen pork, sow and suckling piglets, pork cuts pork offals from Spain and take care of the import and export. We deliver our pork products mainly to China and worldwide shipping to any port. We always look for our friends' and customers' full satisfaction - our strict controls and dedicated logistic teams assure the quality of our products.

We deliver our products and services to our importers in the following food sectors: industry, wholesale suppliers, foodservice distributors, and retail. Packaging sizes can be tailored made for wholesale and retail purposes in order to meet buyers requirements.

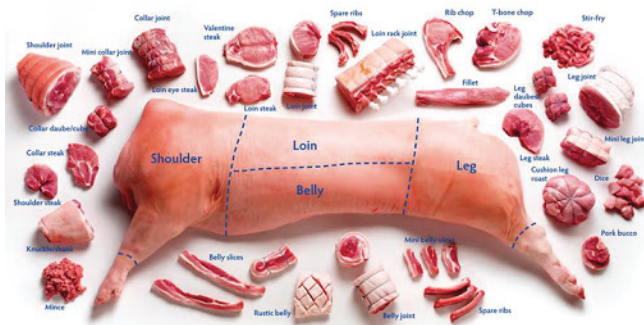




## PORK PRODUCT LIST:

As an expert in frozen pork meat sourcing Spain, we offer a wide portfolio of pork meat cuts:

- Frozen pork collar, loin, shoulder, leg, belly, head, front feet/trotter, hind feet, ribs, etc...
- Half Carcass
- Trimmings: 90/10, 80/20, 70/30, 60/40, head meat, etc...
- Bones: soft, sternum, back, tail, tip, neck, etc...
- Offals: stomach, heart, kidney, tails, feet, ears, head, etc...
- Casing: large intestines, small intestines, rectum, etc...



Over 10.000 tons per year  
Over 25.000.000 USD year turn over

#### AC&S Spain – EU

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